



TISCALI LAUNCHES 'HOME&AWAY' TELEWORKING SOLUTION

- 'out of the box' solution set to enable Philips to be first to market with 'Homeworker' -

April 12 2005, Comms Channel Expo, Birmingham. Tiscali announces the launch of 'Home&Away' its teleworker solution set that can be easily implemented by a channel partner or integrated with a communications technology vendor solution.

Philips is the first to adopt this Tiscali solution in bringing to market its '**Philips Homeworker**' product offering for home and teleworkers.

Home&Away provides all of the secure DSL access elements, including a DSL connection backed into a secure MPLS IPVPN, Quality of Service over DSL (QoDSL) to guarantee bandwidth availability for critical applications like VoIP, home line rental via Tiscali (Wholesale Line Rental), so no BT bill required and Router with optional Wireless access for the home worker.

Uniquely for the business user, they won't need a second telephone or DSL line for family access to the internet as the router also supports a non-IPVPN broadband connection, which does not connect via the secure business access.

In addition Tiscali has created a dedicated Teleworker Portal, with useful and relevant information for the business user including regularly updated business news and information, travel booking and a host of other resources.

Philips Homeworker, launched later this month by Philips Business Communications, will utilise Home&Away with Philips own IP telephony solutions to offer a range of options for the user.

Chris de Silva, Managing Director of Philips Business Communications says: "It has been very easy to integrate Tiscali's solutions to create our Homeworker product and QoS has made this even more compelling in a market that can only grow dramatically."





“In light of the Government’s drive to encourage flexible working in the UK, more and more companies will be looking to deploy this sort of technology at low cost and without any hassle, which provides significant new revenue opportunities for the channel.”

Nathan Francis, UK General Manager of Tiscali Business Services, says: “VoIP is on everyone’s lips and now with Home&Away we have a ‘plug and play’ product set that vendors like Philips can work with. Philips Homeworker is the perfect example of a real go to market offer, and is as easy to self install as consumer broadband.”

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About Tiscali UK Business Services

Tiscali UK forms part of Tiscali SpA., headquartered in Cagliari, Italy. The UK company was launched in July, 2001 following the acquisitions of Liberty Surf, World Online and LineOne. Most recently, Tiscali UK acquired Tiny and Gateway ISP. Tiscali UK is positioned within the UK market as the 4th largest ISP.

Tiscali S.p.A., (Nuovo Mercato, Milan: TIS, Nouveau Marché, Paris: 005773), is the European Internet Company providing access, content and business applications, as well as innovative communications services. As at 31 December 2004, Tiscali had 7.4 million active users of which 1.65 million were broadband customers.

Tiscali's corporate website can be found at www.tiscali.com

Tiscali UK Business Services, a leader in ADSL wholesale, has a focused product portfolio enabling customers to choose from IP Virtual Private Network and Managed Hosting solutions, ADSL and Leased line access, Streaming Media, Virtual Internet Service Provision and Telephony services.

Visit the Tiscali UK Business Services website: www.tiscali-business.co.uk

About Philips Business Communications

Philips Business Communications (PBC) is an international communications technology vendor headquartered in Hilversum, Netherlands and with its UK head office in Cambridge.

PBC specialises in the provision of communications systems and the associated infrastructure, applications and services which are vital to all medium and large-sized enterprises in both the public and private sectors.

With an annual turnover in the region of €250 million and 1100 employees operating in 50 countries, PBC is a global communications technology vendor whilst being an autonomous business unit within Royal Philips Electronics.





PBC has extensive expertise in the areas of converged networks, virtual offices and customer relations providing its customers with all the benefits of simple to use, sophisticated voice systems which incorporate networking, mobile, messaging, contact centre solutions and IP telephony.

PBC's core product offering is based around its series of voice servers, wired and wireless peripherals, applications software and converged voice and data integration services, which are marketed under the SOPHO brand name. PBC continues to build upon its ICT heritage by expanding into the areas of web-enabled applications, systems integration and valued added services.

PBC currently provides communications products and services to over 12 million end-users, targeting a broad range of vertical markets including healthcare, government, public safety, utilities, education and hospitality.

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